

# **GENERAL SERVICES ADMINISTRATION**

## **Federal Supply Service** *Authorized Federal Supply Schedule Price List*

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*®, a menu-driven database system. The INTERNET address GSA *Advantage!*® is: GSAAAdvantage.gov.

### **Schedule for - Multiple Award Schedule (MAS)**

**Federal Supply Group: MAS**

**Contract Number: GS35F049GA**

**For more information on ordering from Federal Supply Schedules  
click on the FSS Schedules button at [fss.gsa.gov](http://fss.gsa.gov)**

**Contract Period: October 27, 2016 through October 26, 2021**

Contractor: OCT Consulting, LLC  
1311 Capulet Ct.  
McLean, VA 22102-2756  
Telephone: 703-667-8143 (office)  
703-731-9311 (cell)  
Website: [www.octconsulting.com](http://www.octconsulting.com)  
E-mail: [atul.kahturia@octconsulting.com](mailto:atul.kahturia@octconsulting.com)  
Contract Administrator: Atul Kathuria

Business Size: SBA Certified 8a, Small Business

**Pricelist current as of Modification #PS-A812, effective June 24, 2020**

## **CUSTOMER INFORMATION:**

**1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:**

SIN	Recovery	SIN Description
54151S	54151S-RC	Information Technology Professional Services
OLM	OLM-RC	Order Level Materials

- 1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. N/A**
- 1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item. See Section 28 below.**
- 2. Maximum Order:** \$500,000
- 3. Minimum Order:** \$100.00
- 4. Geographic Coverage (delivery Area):** Domestic
- 5. Point(s) of production (city, county, and state or foreign country):** McClean, VA USA
- 6. Discount from list prices or statement of net price:** 2%-8% off Market Rate, depending on Labor Category
- 7. Quantity discounts:** an additional 1% for orders over \$250,000.00
- 8. Prompt payment terms:** Net 30 days. Note: Prompt payment terms must be followed by the statement "Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions."
- 9a. Notification that Government purchase cards are accepted up to the micro-purchase threshold:** Yes
- 9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold:** will accept
- 10. Foreign items (list items by country of origin):** None
- 11a. Time of Delivery (Contractor insert number of days):** Negotiated at the Task Order Level with Ordering Activity.
- 11b. Expedited Delivery. The Contractor will insert the sentence "Items available for expedited delivery are noted in this price list." under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: Please contact Contractor for availability and rates.**

**11c. Overnight and 2-day delivery.** The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Please contact Contractor for availability and rates.

**11d. Urgent Requirements.** The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to effect a faster delivery: Agencies can contact the Contractor’s representative to affect a faster delivery. Customers are encouraged to contact the contractor for the purpose of requesting accelerated delivery.

**12. F.O.B Points(s):** Destination

**13a. Ordering Address(es):**

Atul Kathuria  
Founder and CEO  
OCT Consulting, LLC  
1311 Capulet Ct.  
McClean, VA 22102-2756  
703-677-8412 (Office)  
703-731-9311 (Cell)  
[www.octconsulting.com](http://www.octconsulting.com)

**13b. Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

**14. Payment address(es):** S

Atul Kathuria  
Founder and CEO  
OCT Consulting, LLC  
1311 Capulet Ct.  
McClean, VA 22102-2756  
703-677-8412 (Office)  
703-731-9311 (Cell)  
[www.octconsulting.com](http://www.octconsulting.com)

**15. Warranty provision.:** Delivered, As Negotiated

**16. Export Packing Charges (if applicable):** Not Applicable

**17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):** Accepted for all sales

**18. Terms and conditions of rental, maintenance, and repair (if applicable):** N/A

**19. Terms and conditions of installation (if applicable):** N/A

**20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** N/A

- 20a. **Terms and conditions for any other services (if applicable):** N/A
21. **List of service and distribution points (if applicable):** None
22. **List of participating dealers (if applicable):** None
23. **Preventive maintenance (if applicable):** None
- 24a. **Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants).** None
- 24b. **If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can be found at:**  
[www.Section508.gov/](http://www.Section508.gov/).
25. **Data Universal Numbering System (DUNS) number:** 0087
26. **Notification regarding registration in System for Award Management (SAM) database.**  
Registered
27. **Labor Category Descriptions** Additional education over the minimum required in any labor category may be substituted for required years of experiences as follows:

**Service Contract Act:** The Service Contract Labor Standards, formerly the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Multiple Award Schedule and all services provided. While no specific labor categories have been identified as being subject to Service Contract Labor Standards due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and / or when the contractor adds SCA labor categories / employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract

Required Education	Actual Education	Additional Experience Required
BA/BS	HS/GED	4
BA/BS	HS/GED plus Professional Certification	3
BA/BS	AA	3
BA/BS	AA plus Professional Certification	2

**IT Project Manager**

**Minimum/General Experience:** 10 years related experience.

**Functional Responsibilities:** Serves as the project team manager or system development manager and primary point of contact with client. Assumes responsibility for managing engagement issues and outlining project work plans and deliverables. Reviews engagement scope for consistency with overall firm and client objectives. Actively manages project resources, budget activities, quality control practices, and project deliverables. Maintains

communication with the client and project team and provides technical direction and experience. Assumes responsibility for proper implementation of technical solutions and overall project performance.

**Minimum Education:** Bachelor's Degree in management, business, information technology, computer science, computer technology or related field.

#### IT System/Enterprise Architect

**Minimum/General Experience:** 6 years relevant experience.

**Functional Responsibilities:** Provides advice and guidance regarding the architecture in terms of business, data, application and technology. Develops enterprise architecture artifacts and conducts analyses on enterprise architecture artifacts. Assists and supports with the configuration of systems, networks and IT related business processes. Assists the client in knowledge transfer, testing and supports the preparation of IT project lifecycle business, functional and technical deliverables/work products. Demonstrates knowledge of architecture methodologies and core competencies and sets priorities appropriately.

**Minimum Education:** Bachelor's Degree in information technology, information systems, computer science, computer technology or related field.

#### IT Senior Software Developer

**Minimum/General Experience:** 8 years relevant experience.

**Functional Responsibilities:** General direction, has full technical knowledge and thorough understanding of business applications of the project. Also has duties to instruct, assign, direct, and check the work of other software developers on an assigned development team. Assists in scheduling and coordinating projects. May be involved in the design phase of a project as well. Works with customers and technical staff to resolve problems with software and responds to suggestions for improvements and enhancements. Acts as team leader on projects. Participates in development of software user manual and training.

**Minimum Education:** Bachelor's Degree in computer science, software engineering or relevant field.

#### IT Software Developer

**Minimum/General Experience:** 5 years relevant experience.

**Functional Responsibilities:** General supervision, performs, develops, codes, tests, and debugs new software or enhancements to existing software. Has good understanding of client's business applications. Works with technical staff to understand problems with software and is responsible for resolving them. Resolves customer complaints with software and responds to suggestions for improvements and enhancements. May assist in development of software user manuals. Demonstrates software.

**Minimum Education:** Bachelor's Degree in computer science, software engineering or relevant field.

#### IT Business Analyst

**Minimum/General Experience:** 4 years relevant experience.

**Functional Responsibilities:** Serves as a key analytical and technical resource on engagement team by helping to formulate and define systems scope and objectives through research and fact-finding combined with a basic understanding of business systems, industry requirements and technology implications. Assumes responsibility for analyzing and documenting data, conducting extensive research, and integrating technical solutions. Performs financial and data modeling, evaluates current processes, and prepares appropriate documentation for client. Maintains accountability for process deliverables and business presentations to client.

**Minimum Education:** Bachelor's Degree in information systems, business or relevant field.

#### IT Infrastructure/ Cloud Engineer

**Minimum/General Experience:** 5 years relevant experience.

**Functional Responsibilities:** Manages various design/engineering facets of enterprise cloud deployments including deployment methodology, installation, configuration, best practices, security architecture, application integration, content management, change management, project risk mitigation. Leads technical aspects of Cloud deployment

projects and assessments including user interface design (UI), installation, configuration, application integration, and training in those same areas. Leads implementation of software solutions in cloud environments.

**Minimum Education:** Bachelor's Degree in computer science, computer engineering or relevant field.

### Cloud Computing Specialist Senior

**Minimum/General Experience:** 6 years relevant experience.

**Functional Responsibilities:** Oversee the development of future Cloud based component architectures and migration plans. Conceive, design, prototype, and test new methods, algorithms, and models. Define and enforce appropriate technical standards and procedures. Lead the research and development of new Cloud based products and applications. Define system, technical and application architectures for major areas of development.

**Minimum Education:** Bachelor's Degree in computer science, computer engineering or relevant field.

### Cloud System Engineer Senior

**Minimum/General Experience:** 6 years relevant experience.

**Functional Responsibilities:** Responsible for planning and engineering of an organization's cloud computing infrastructure and applications. Implements and designs server, network, and software configurations for a cloud computing infrastructure and applications with a focus on DevOps principles. Monitors the performance of systems. Familiar with standard concepts, practices, and procedures of cloud technology, including Software as Service (SaaS), Platform as Service (PaaS), or Infrastructure as a Service (IaaS).

**Minimum Education:** Bachelor's Degree in computer science, computer engineering or relevant field.

### Cloud Security Specialist Senior

**Minimum/General Experience:** 8 years relevant experience.

**Functional Responsibilities:** Strong understanding of Cloud information flows and process architecture necessary for implementation of cloud security. Uses information technology to plan, prepare, and execute cloud related security tasks. Prepares and reviews Cloud security architecture. Applies knowledge of security requirements, documentation, and risk mitigation strategies Develops Cloud design documentation. Implements Cloud security policies and procedures. Conducts Cloud security audits against contractual requirements

**Minimum Education:** Bachelor's Degree in computer science, computer engineering or relevant field.

### Cloud Architect

**Minimum/General Experience:** 2 years relevant experience.

**Functional Responsibilities:** CDaaS-PaaS - SaaS -Cloud Hosting Architect /Design cloud solutions to meet scalability, capacity, availability, performance, storage, cost and application/platform requirements. Design Security, access control, Experience with access / identity management technologies (OAuth, OpenID, SAML) Design public, private and hybrid cloud solutions Integrate tools and services for all areas of cloud computing, such as data and networks. Work with customers, team members to understand their requirements and translate into effective cloud patterns Design and Implement Continuous Integration/Continuous Delivery Service

**Minimum Education:** Bachelor's Degree in computer science, computer engineering or relevant field.

### Network Engineer Senior

**Minimum/General Experience:** 8 years relevant experience.

**Functional Responsibilities:** Installs and maintains complex networks that typically link numerous computing platforms, operating systems, and network topologies across widely dispersed geographic areas. Evaluates hardware and software suitable for large, complex networks. Tests and implements interface programs. Develops security procedures. Manages network performance. Troubleshoots and resolves complex problems to ensure minimal disruption of mission-critical applications. Maintains fault-tolerant systems and manages systems backups. Familiar with a variety of the field's concepts, practices, and procedures. Relies on experience and judgment to plan and accomplish goals. Performs a variety of complicated tasks. A wide degree of creativity and latitude is expected. Very likely directs and leads others. Works under general supervision. Typically reports to a manager or head of a unit/department. BS/BA degree (or equivalent) plus 8 to 10 years' experience in related field. Typically requires certification as a network engineer and may require extensive expertise across hardware and systems supplies by multiple vendors.

**Minimum Education:** Bachelor's Degree in computer science, computer engineering or relevant field.

### Program Analyst Junior

**Minimum/General Experience:** 4 year relevant experience.

**Functional Responsibilities:** Reviews, analyzes, and modifies programming systems including encoding, testing, debugging and installing to support an organization's application systems. Consults with users to identify current operating procedures and to clarify program objectives. Relies on instructions and pre-established guidelines to perform the functions of the job. Works under immediate supervision. Primary job functions do not typically require exercising independent judgment. Typically reports to a project leader or manager.

**Minimum Education:** Bachelor's Degree in computer science, computer engineering or relevant field.

### Program Analyst Senior

**Minimum/General Experience:** 6 years relevant experience.

**Functional Responsibilities:** Works with users to identify current operating procedures and clarify program objectives. Outlines steps required for program development, including diagrams and charts. Writes program documentation and operations guidelines. Provides technical guidance to lower-level analyst/programmers. Requires comprehensive knowledge of programming techniques, networked and centralized operating systems, and the capabilities of enterprise database products and development suites. May team with external consultants in the development of unique applications that meet employer's requirements. Requires detailed and comprehensive knowledge of employer's applications and systems. A wide degree of creativity and latitude is expected. Requires proficiency in programming languages. May lead and direct others.

**Minimum Education:** Bachelor's Degree in computer science, computer engineering or relevant field.

### QA Specialist Senior

**Minimum/General Experience:** 8 years relevant experience.

**Functional Responsibilities:** Responsible for all aspects of quality assurance and compliance with applicable regulatory requirements; conducts audits and reviews/analyzes data and documentation. Familiar with a variety of the field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of tasks. Will very likely lead and direct the work of others. A wide degree of creativity and latitude is expected. Typically reports to a manager or head of a unit/department.

**Minimum Education:** Bachelor's Degree in computer science, computer engineering or relevant field.

### Help Desk Specialist Senior

**Minimum/General Experience:** 8 years relevant experience.

**Functional Responsibilities:** Helps supervise the day-to-day operations of the help desk. Identifies, researches, and resolves complex technical problems. Creates and manages escalation procedures and ensures service levels are maintained. Documents, tracks, and monitors problems to ensure resolution in a timely manner. A level I supervisor is considered a working supervisor with little authority for personnel actions. Familiar with a variety of the field's concepts, practices, and procedures. Relies on experience and judgment to plan and accomplish goals. Performs a variety of complicated tasks. May lead and direct the work of others. Typically reports to a project leader or manager. A wide degree of creativity and latitude is expected.

**Minimum Education:** Bachelor's Degree in computer science, computer engineering or relevant field.

### Software Engineer Senior

**Minimum/General Experience:** 8 years relevant experience.

**Functional Responsibilities:** Oversees technical design, development, and implementation of large projects and/or major software products and systems. Assists in defining architecture requirements and establishing standards for design and development. Consults with management and customers regarding product feasibility and viability of product plans and designs. Factors emerging technologies and product supportability into design and implementation. Serves as primary technical resource to development team. May act as team leader in prioritizing group tasks, determining individual assignments, and reviewing work of lower-level developers. Provides product demonstrations and participates in trade shows, seminars, industry panels, and user group meetings. Interacts with customers regarding strategies, requirements, problem solving, and support. This is normally the senior non-management developer level. Typically reports to a manager or head of a unit/department.

**Minimum Education:** Bachelor's Degree in computer science, computer engineering or relevant field.

### System Administrator Junior

**Minimum/General Experience:** 4 years relevant experience.

**Functional Responsibilities:** Maintains data files and control procedures for a simple system of networked personal computers or for a group of desktop computers linked to a host server. Responsible for system security and data integrity. Assigns passwords and monitors use of resources. Back up files as required. May produce periodic business reports, generate output such as labels, letters, and forms, and respond to frequent management request for information. May require extensive knowledge of software such as Microsoft Office and similar suites of business applications. May be a resident expert for applications running on a department-wide LAN or for the entire computer system in a smaller enterprise.

**Minimum Education:** Bachelor's Degree in computer science, computer engineering or relevant field.

### System Administrator Senior

**Minimum/General Experience:** 8 years relevant experience.

**Functional Responsibilities:** Installs new software releases, system upgrades, evaluates and installs patches and resolves software related problems. Performs system backups and recovery. Maintains data files and monitors system configuration to ensure data integrity. Relies on limited experience and judgment to plan and accomplish goals. Performs a variety of tasks. Works under general supervision; typically reports to a project leader or manager. A certain degree of creativity and latitude is required. Familiar with standard concepts, practices, and procedures within a particular field. Will likely will lead or direct others

**Minimum Education:** Bachelor's Degree in computer science, computer engineering or relevant field.

### Web Programmer Senior

**Minimum/General Experience:** 8 years relevant experience.

**Functional Responsibilities:** Installs new software releases, system upgrades, evaluates and installs patches and resolves software related problems. Performs system backups and recovery. Maintains data files and monitors system configuration to ensure data integrity. Relies on limited experience and judgment to plan and accomplish goals. Performs a variety of tasks. Works under general supervision; typically reports to a project leader or manager. A certain degree of creativity and latitude is required. Familiar with standard concepts, practices, and procedures within a particular field. Will likely will lead or direct others

**Minimum Education:** Bachelor's Degree in computer science, computer engineering or relevant field.

#### IT Security Specialist Senior

**Minimum/General Experience:** 8 years relevant experience.

**Functional Responsibilities:** Ensures that all system platforms are functional and secure. Works with upper management to determine acceptable level of risk for enterprise computing platforms. Familiar with a variety of the field's concepts, practices, and procedures. Relies on experience and judgment to plan and accomplish goals. Performs a variety of complicated tasks. A wide degree of creativity and latitude is expected. Very likely directs and leads others. Works under general supervision. Typically reports to a manager or head of a unit/department.

**Minimum Education:** Bachelor's Degree in computer science, computer engineering or relevant field.

#### Network Engineer Mid

**Minimum/General Experience:** 4 years relevant experience.

**Functional Responsibilities:** Install, maintains, and coordinates the use of employer's or customer's Local Area or Wide Area Network (LANWAN). Evaluates hardware and software, including peripheral, output, and telecommunications equipment. Enforces security procedures, installs network software, and manages network performance. Troubleshoots and resolves complex problems. Implements and coordinated network policies, procedures, and standards. Trains users. Generally responsible for maintaining moderately complex networks of 25 to 100 nodes. Familiar with standard concepts, practices, and procedures within a particular field. Relies on limited experience and judgment to plan and accomplish goals. Works under general supervision.

**Minimum Education:** Bachelor's Degree in computer science, computer engineering or relevant field.

#### Database Administrator Senior

**Minimum/General Experience:** 10 years relevant experience.

**Functional Responsibilities:** Reviews, evaluates, designs, implements and maintains company database[s]. Identifies data sources, constructs data decomposition diagrams, provides data flow diagrams and documents the process. Writes codes for database access, modifications, and constructions including stored procedures. Develops and formulates standards, procedures, and conventions for database use. Works with technical/programming staff to ensure database security. Familiar with a variety of the field's concepts, practices, and procedures. Relies on experience and judgment to plan and accomplish goals. Performs a variety of complicated tasks. A wide degree of creativity and latitude is expected. Very likely directs and leads others. Works under general supervision. Typically reports to a manager or head of a unit/department.

**Minimum Education:** Bachelor's Degree in computer science, computer engineering or relevant field.

## 28. Labor Category Pricing – Government Site Locations

Labor Category Title	GSA Price 10/27/ 2016- 10/26/2017	GSA Price 10/27/ 2017- 10/26/201 8	GSA Price 10/27/ 2018- 10/26/2019	GSA Price 10/27/ 2019- 10/26/202 0	GSA Price 10/27/ 2020- 10/26/202 1
IT Project Manager	\$ 139.34	\$ 142.12	\$ 144.96	\$ 147.86	\$ 150.82
IT System/Enterprise Architect	\$ 142.33	\$ 145.17	\$ 148.08	\$ 151.04	\$ 154.06
IT Senior Software Developer	\$ 126.60	\$ 129.13	\$ 131.71	\$ 134.34	\$ 137.03
IT Software Developer	\$ 109.58	\$ 111.77	\$ 114.00	\$ 116.28	\$ 118.61
IT Business Analyst	\$ 127.72	\$ 130.27	\$ 132.87	\$ 135.53	\$ 138.24
IT Infrastructure /Cloud Engineer	\$ 151.13	\$ 154.15	\$ 157.23	\$ 160.38	\$ 163.58
Cloud Computing Specialist Senior	n/a		\$ 133.33	\$ 136.00	\$ 138.72
Cloud System Engineer Senior			\$ 126.62	\$ 129.15	\$ 131.73
Cloud Security Specialist Senior			\$ 112.00	\$ 114.24	\$ 116.53
Cloud Architect			\$ 133.06	\$ 135.72	\$ 138.44
Network Engineer Senior			\$ 113.78	\$ 116.05	\$ 118.38
Program Analyst Junior			\$ 94.51	\$ 96.40	\$ 98.33
Program Analyst Senior			\$ 127.10	\$ 129.64	\$ 132.23
QA Specialist Senior			\$ 100.84	\$ 102.86	\$ 104.92
Help Desk Specialist Senior			\$ 83.17	\$ 84.83	\$ 86.53
Software Engineer Senior			\$ 134.49	\$ 137.18	\$ 139.93
System Administrator Junior			\$ 81.23	\$ 82.86	\$ 84.52
System Administrator Senior			\$ 107.26	\$ 109.41	\$ 111.60

Web Programmer Senior	\$ 96.97	\$ 98.91	\$ 100.89
IT Security Specialist Senior	\$ 101.93	\$ 103.97	\$ 106.05
Network Engineer Mid	\$ 97.26	\$ 99.20	\$ 101.19
Database Administrator Senior	\$ 128.48	\$ 131.05	\$ 133.67

Contract is based on a 2% annual escalation

The offeror acknowledges that future economic price adjustments under a resultant contract will be tied to clause I-FSS-969 Economic Price Adjustment – FSS Multiple Award Schedule. Clause I-FSS-969, Economic Price Adjustments –Multiple Award Schedule -without Commercial Pricing- Table 5. COMPENSATION (NOT SEASONALLY ADJUSTED): Employment Cost Index for total compensation, for private industry workers, by occupational group and industry, Professional, Scientific, and Technical Services.